# Germany's

Life sciences SAARLAND Your future business site



## Welcome to Saarland

# The most promising state for your investment

- High-performing research and production location
   Attractive region at the heart of Europe with leading research institutes and a strong corporate and hospital landscape
- Comprehensive support for innovation and startups including project management, investment promotion and a strong ecosystem for startups
- Highly-qualified employees available with a background in the fields of research, production, logistics, technical and commercial expertise
- Land and real estate available now and suitable for research and production
- Exceptional connectivity
   and logistics links with direct access to European motorways and rail connections, enabling rapid access to the hubs of Europe



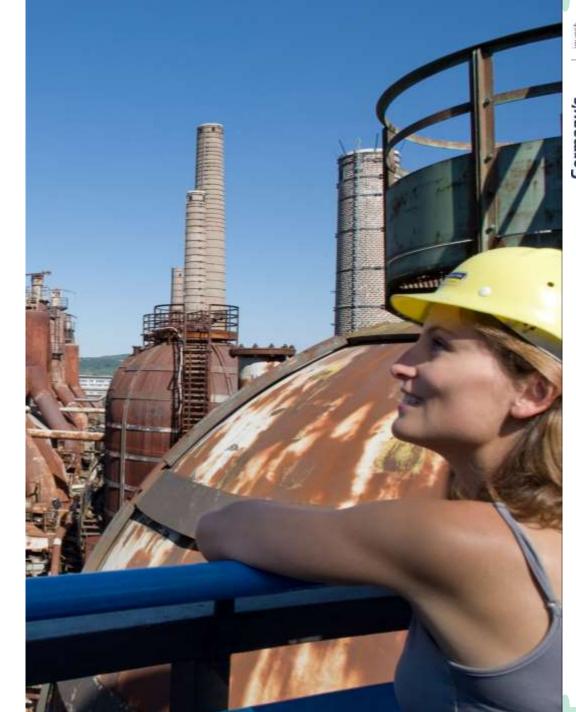
# Truly transformative and business-friendly

Saarland has a long tradition as an industrial state, shaped in particular by the coal and steel industries. Structural change has transformed the state into a key automotive location – with strong suppliers and notable production and automation expertise.

Saarland is now a home for innovative companies characterized by high-tech products and new technologies. The state government focuses on industry promotion and reinforcement for companies, creates investment incentives and actively supports research and development projects.

#### Ideal conditions for investment:

- Highly-qualified employees
- Targeted support from the state government
- Competitiveness boosted by application-oriented research



Saarland boasts a central location on the border with Luxembourg and France, as well as excellent logistics links to European markets.

# Ideal conditions for pharmaceutical and life sciences sectors:

A strong research and hospital landscape

Close collaboration between science and industry

Portugal

Exceptional production opportunities

Targeted support for companies



# **Transport & logistics**

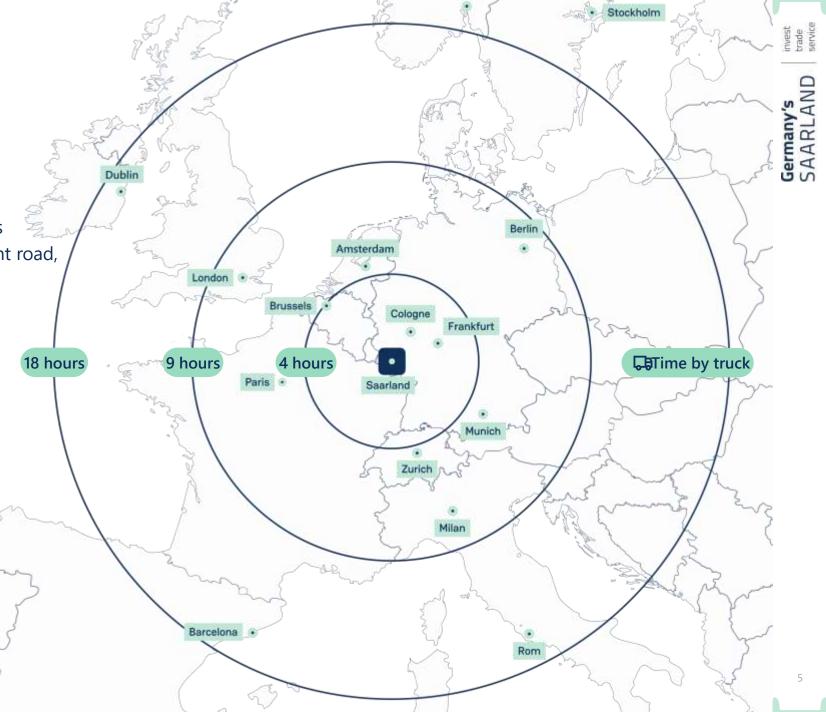
Fast, efficient, reliable

The majority of Europe is no more than 18 hours away from Saarland by truck – thanks to excellent road, rail and air links.

Lisbon

## The benefits of Saarland for you

- Experienced partners
   Reliable support for sales,
   warehousing and specialist logistics
- Specialist logistics services
   Cold chains, cryo-transport and temperature-controlled transport
- Well-positioned logistics sector
   Perfect for industry, production and medtech applications



SaarLorLux Greater Region

Regional players and new investment

The region around Saarland is one of the most dynamic life sciences clusters in Europe. Leading companies and new investment within a 300km radius are creating a strong network and ideal opportunities for growth and innovation.

#### **New investment**

- Sanofi New production facility for insulin
- Lilly
   New production facility for injectable drugs
- Merck
   New launch and technology center for small-molecule active substances



# **Corporate landscape**

## Strong stakeholders, partners and service providers

As a modern corporate location with a longstanding industrial tradition, Saarland offers the ideal conditions for companies seeking a dynamic and future-oriented environment.

The life sciences in particular benefit from a strong network of innovative companies and leading stakeholders.

Companies can draw on a high-performance ecosystem of specialist partners and service providers across the entire value chain, from research and development through to specialized transport.

## Local expertise:







# Research & development

Highly specialist services for biologics, active substance development & preclinical research

PHARMACELSUS Member of A. GBAGROUP PHARMA	Analytical & preclinical studies to ensure that pharmaceuticals are safe and effective.	MUCOSATEC	Developing a platform technology for broad- spectrum antivirals.
<b>c</b> eurofins	Release and stability testing for small and large molecules.	peptido active calorasces	Manufacturing high-quality pharmaceutical active substances including analysis and stability testing.
ENDOTHERM LIFE SCIENCE MOLECULES	Manufacturing high-quality test and reference substances for diagnostics and drug research.	Quasaar	Provider of GMP analysis, pharmaceutical quality control, stability studies and tailored consulting.
PharmBi⊗Tec	Pharmaceutical contract research specializing in formulation development, analytical services and in-vitro testing for efficacy and safety assessments.		

# Pharmaceutical production

Highly specialized production of active substances, bioprocesses and finished pharmaceutical products incl. aseptic filling

<b>SET IN SECULT SET OF SECULT SECURT </b>	Producing highly concentrated omega-3 fatty acids as an active substance for pharmaceuticals and an ingredient for dietary supplements.	DR.THEISS @	Manufacturing natural care products and homeopathic medicines.
TOPMEDIC ARE	Pharmaceutical contract manufacturing with a broad portfolio for various forms of delivery.	AMAPHARM COMMITTEELIN RATINGELITIEAS	Developing and manufacturing high-quality dietary supplements for the health market.
<b>③</b> URSAPHARM	Developing and manufacturing pharmaceuticals, specializing in ophthalmology and general medicine.	PSM	CDMO specializing in aseptic fill and finish services.
MyBiotech	End-to-end development, manufacturing and innovative products for biotech and pharma.	FAMAR	CDMO specializing in the sterile manufacture of pharmaceuticals.

## Medtech production

Innovative medtech products and specialist manufacturing solutions, from equipment and catheters to consumables and wound care.

FRESENIUS MEDICAL CARE	Leading global product and service provider specializing in dialyzers, dialysis solutions and accompanying medical products for kidney treatment.	intra de special catheters	Developing and manufacturing specialist catheter solutions for anesthesia and internal medicine departments, intensive care, emergency medicine, cardiology and pneumology.
MED (TRON° AG	Manufacturer of contrast agent injectors and associated medical consumables for radiology.	BIONMED* TECHNOLOGIES GmbH	Developing high-tech medical products for clinical applications.
pimmedical  Quality and Experience	Products, services and treatments for surgery, histotechnology, cardiovascular technologies and infusion.	URGO MEDICAL Healing people	Manufacturing for modern wound care and compression therapy.
MPI MEDICOPLAST	Manufacturing plastic disposable medical items.	POLYCINE FILM SOLUTIONS FOR LIFE	End-to-end provider of pharmaceutical liquid packaging with a wide range of films, tubes and compounds for ports.

## **Distribution**

Logistics and wholesale solutions for pharmaceutical products with temperature-controlled storage and supply chain management.

Sanacorp	Pharmaceutical wholesale cooperative supplying pharmacies across Germany.	TempTrans	Provider of temperature-controlled transport for sensitive pharmaceutical products.
moviante Aralthorer dedicated legific	Innovative supply chain solutions and distribution services for the pharmaceutical, biotechnology, medical product and diagnosis industries.	KÖHNEN sauxing phanna woldwide	Pharmaceutical wholesale, specializing in procuring pharmaceuticals that are exclusive or hard to find.
NOWEDA	Pharmaceutical wholesale cooperative that supplies pharmacies jointly, optimizes procurement strategies and offers a comprehensive range of services.	<b></b> \$bioKryo	Short, medium and long-term cryopreservation and logistics services.
kohlpharma	Specialist in pharmaceutical imports and parallel trade, especially for hard-to-find medicines.	MiP	Selling a wide range of products, from classic generic drugs to original products, selfmedication products and medical devices.

# Digital health and Al

Digital solutions and AI applications for diagnostics, telemedicine, data management and intelligent delivery systems in healthcare.

KUS DATA GMBH	Ultra-secure service computer center specializing in storing and handling particularly sensitive data.	© Centigrade	UX and gamification solutions for digital healthcare management.
<b>kü</b> elements	Developing Al-assisted systems for language- based early diagnosis and diagnostic support.	KLS DALIDO PELO PROMEST TREM	Automated warehouse for pharmacies, optimized inventory management and logistics processes.
MARIS HEALTHCARE	Medical documentation and telemedicine using intelligent AI solutions.	CYSMIC	Developing state-of-the-art microfluidic devices paired with AI for blood testing and hematological analysis.
semv.)X	Language interfaces for healthcare applications to efficiently support clinical workflows.		

## Saarland research landscape

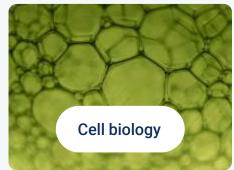
## Life sciences & high-tech innovation

Saarland is a high-performing research location with a clear focus on the life sciences, artificial intelligence and bioinformatics. The state impresses with compact structure, highly specialist institutes, and state-of-the-art research infrastructure that provides targeted promotion for innovation and international collaboration.

- Strong research infrastructure
   Core facilities for bioanalytics, clinical support and research resources
- Institutes of excellence
  Such as the Helmholtz Institute for Pharmaceutical Research
  Saarland (HIPS), which is developing new anti-infectives and
  innovative drug delivery systems
- Pooling and networking
   Saarbrücken as a hub with close connections between science, hospitals and industry

### Research and innovation priorities











## Research institutes

## Focuses and expertise

### Pharma & active substance development

- Helmholtz Institute for Pharmaceutical Research Saarland (HIPS):
   Developing innovative anti-infectives and innovative drug delivery
- Saarland University incl. Homburg
   University Hospital:
   Molecular medicine & pharmaceutical development
- José Carreras Center:
   Hematology and leukemia,
   cell transplant and cell therapy

### Biotechnology & medical technology

- Fraunhofer Institute for Biomedical Engineering (IBMT):
   Biotechnology, minimally invasive procedures
   & stem cell research
- Center for Molecular Signaling (PZMS):
   Cellular signaling pathways for new preclinical treatments



#### Materials science & biomaterials

- Leibniz Institute for New Materials (INM):
   Hydrogels, biohybrid & biomedical materials
   and equipment
- Korea Institute of Science and Technology
   Europe (KIST Europe):
   Biomaterials & biosensors for medical applications

### **Cross-sectional technologies**

 Fraunhofer Institute for Nondestructive Testing (IZFP):
 Sensors & material diagnostics for medtech applications

# **Computer science & Al**

## enabling life sciences in Saarland

# Max Planck Institute for Software Systems

Driving progress in algorithms, machine learning and computational biology, thus supporting new approaches in pharmaceutical research and biotechnology.

#### Max Planck Institute for Informatics

Outstanding research in computational biology and machine learning, supplying tools for biotechnology and medical technology.

# Saarland University – Computer Science division

Top training and research in AI, algorithms, cybersecurity and bioinformatics for life sciences projects.



# German Research Center for Artificial Intelligence (DFKI)

Develops Al applications for smart diagnostics, robotics in medical technology and bioinformatics.

# Helmholtz Center for Information Security (CISPA)

Research in cybersecurity, data protection and cryptography for medical and pharmaceutical applications.

#### Health.Al

Interdisciplinary innovation network for research, business and healthcare, promoting Al-based solutions for medical care.

## Health.Al

# Al innovations for healthcare provision

Health.Al is an interdisciplinary network for research, business and healthcare in Saarland and draws on the potential of Al for healthcare sector solutions:

- Broad partner and innovation network
   More than 180 partners from universities, hospitals, companies and research institutions
- Focus on Al applications
   Early diagnosis, treatment optimization, digital healthcare solutions
- Funding & scaling
   Supported by around €14 million in funding
- Real-world laboratories & multidisciplinary research environments
   Open development spaces for prototypes and practical applications
- Data ethics & security
   Secure, ethically sound handling of healthcare data

## Innovation and collaboration projects (selection)

#### **Blood-IQC**

Using AI for the quality testing of blood reserves to determine their individual shelf life.



#### **ChatPatientsCare**

Using humanoid robots and AI chatbots to reduce the burden on hospital staff and create more time for direct patient care.



#### **Cluster board**

Using AI and cancer registry data to identify patient groups with similar disease progression and speed up treatment decisions.



#### Cognipanion

Research project to improve human-vehicle interaction via contactless physiological driver monitoring.



# Hospital landscape

## Key hospitals in Saarland

Saarland has an exceptional hospital landscape with Saarland University Hospital and Klinikum Saarbrücken (two of Germany's leading hospitals), as well as numerous other renowned institutions.

The state boasts one of the highest concentrations of hospital beds and medical care centers in Germany, ensuring aboveaverage access to healthcare provision.

Companies that run clinical studies can benefit from this broad access to patients and medical expertise.

Klinikum Saarbrücken

Klinikum Saarbrücken

Klinikum Saarbrücken

Klinikum Saarbrücken

Klinikum Saarbrücken

Stiftung kreuznacher diakonie Kirchliche Stiftung des öffentlichen Rechts

Neunkirchen

Homburg

SHG: Kliniken Völklingen

Akademisches Lehrtzarkenhaus der Universität des Saarlandes

Key hospitals in Saarland (selection):	
Saarland University Hospital (UKS), Homburg	1,500
Klinikum Saarbrücken	600
SHG Kliniken Völklingen	400
CaritasKlinikum Saarbrücken	400
Knappschaftsklinikum Saarbrücken	300
Diakonie Klinikum Neunkirchen	300

# Medical expertise

## Hospitals that are setting standards

Saarland's hospitals enjoy an excellent reputation for their outstanding treatment expertise and their highest medical standards for patient care.

### Treatment expertise

### **Robotic surgery**



- German DaVinci Center (DDVZ) at Saarland University Hospital (UKS), urology department
- The most comprehensive range of robot-assisted urological procedures in Germany
- First robot-assisted kidney transplant performed at UKS in Homburg

### Cardiology



- Saarland University Hospital (UKS)
- Prof. Dr. Michael Böhm, director of the cardiology, angiology and internal medicine department, honored as one of the most cited researchers in the world
- Prof. Bruno Schüller, cardiologist and pioneer in using drug-coated balloons to treat coronary heart disease, received the International Clinical Research Excellence Award

### **Ophthalmology**





- Dr. Peter Szurmann is one of Germany's leading ophthalmologists
- The department is one of Germany's largest macula centers and performs around 10,000 operations a year

## Radiology



### • CaritasKlinikum Saarbrücken

- Central competence center for renowned CT and MRI equipment manufacturers such as GE Healthcare and Dedalus Healthcare
- Member of "radiology quality ring", guaranteeing outstanding professional quality for radiologists

# Startup ecosystem

## Support for innovation and startups

Saarland helps startups successfully put innovative ideas into practice by providing comprehensive promotion, a strong network and a dynamic environment.

- Comprehensive promotion: Financial and structural support for foundation, support and sustainable development
- Innovation hubs: Specialist centers, including in the life sciences, to provide networking and support for startups
- Lively scene: Discussion, collaboration and networking between entrepreneurs, researchers and investors
- SouthwestX The Bridge to Innovation: This project is an accredited state startup factory that promotes networking between research and industry. 33.5 million euros of funding are available for further development over the next five years
- Ideal conditions: A dynamic environment where visions come to life and long-term success is secured



Incubators
Technology transfer





**Innovation hub** 





East Side Fab.









Startup support



**Funding** 

Trafo investment fund

## Workforce

## to secure your growth

Saarland, with its approximately 500,000 employed individuals, is strongly industrial and production-oriented – acceptance of shift work is high and staff turnover is low. Companies also have access to a cross-border labor market.

Production, processing and energy	27%
Commercial and other services	31%
Trade and hospitality	14%
Housing, finance and insurance	10%
Logistics and transport	9%
Civil service	8%
Agriculture and forestry	1%



## Universities as talent factories

## Saarland University and htw saar offering wide range of courses



Saarbrücken Uni Campus 16,600 students (2024)

#### Life sciences courses:

- Bioinformatics
- Biology
- Biophysics
- Chemistry
- Human and molecular biology
- Medicine



Goebenstraße 40, Saarbrücken 6,072 students (2023)

#### Life sciences courses:

- Applied health sciences
- Biomedical technology
- Medical physics
- Neural technology

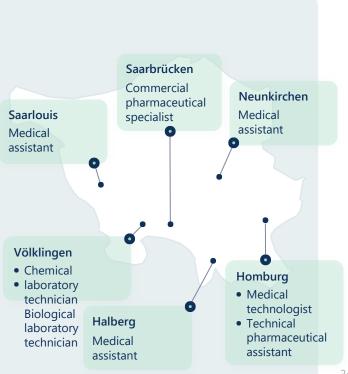
# **Practical training**

## for pharmaceutical research and production

Multifaceted training in core laboratory and hospital professions ensures the availability of qualified experts in the life sciences sector.

Training	Training locations	Professional field
Medical assistant	Halberg, Neunkirchen, Saarlouis	Support point-of-care institutions with administrative and clinical activities
Biological laboratory technician	BBZ Völklingen	<ul> <li>Support biological, biochemical and biotechnological research in laboratories</li> <li>Run experiments, analyze biological samples, ensure smooth processes</li> </ul>
Chemical laboratory technician	BBZ Völklingen	<ul> <li>Conducting laboratory experiments with a focus on chemistry (e.g. chemical synthesis, analytics etc.)</li> <li>Supporting activities: research, development, quality control, production processes</li> </ul>
Medical technologist Technical pharmaceutical assistant	UKS Schulzentrum Homburg	<ul> <li>Key areas:         function diagnostics (MTF), laboratory analysis (MTL),         radiological diagnostics (MTR)</li> <li>Support with analytical activities, testing and         manufacturing pharmaceuticals</li> </ul>
Commercial pharmaceutical specialist	Saarbrücken	Particularly assisting pharmacies with administrative, commercial and organizational tasks





# HR support and specialist recruitment in Saarland

## Targeted support for companies

The state government promotes structural change via attractive measures for employers, provides the right points of contact (including across borders), and opens up access to the entire labor market in the SaarLorLux Greater Region and beyond.



#### Ministry for Economic Affairs, Innovation, Digitalization and Energy

- Coordination and one-stop shop
- Interface with network and their support services
- Establishing synergies between relevant Saarland stakeholders

#### Partners & services



#### Federal Employment Agency – Rhineland-Palatinate-Saarland regional office

- Comprehensive employer service
- Company-specific consulting and mediation processes
- Qualification and promotion opportunities
- Access to the Greater Region labor market



#### SaarWork International

- One-stop agency for international specialists
- Help with recruitment, recognition, consulting and integration
- Establishing synergies between relevant Saarland stakeholders
- Reducing workload and complexity for companies

# gwSaar is your partner for land, real estate and much more

As a project developer with our own considerable real estate portfolio, we know what really matters when it comes to site selection. Whether you need office premises, land or an industrial hall – we are your implementation partner.

From the first point of contact, we offer you comprehensive support. Our all-round service ranges from the first consultation to the turnkey construction of your dream property and beyond.

### Our role

- Developing industrial sites and commercial properties
- Providing and administering industrial sites and production facilities
- Developing and supplying financial implementation models
- Support throughout the entire relocation process



## **Testimonial**

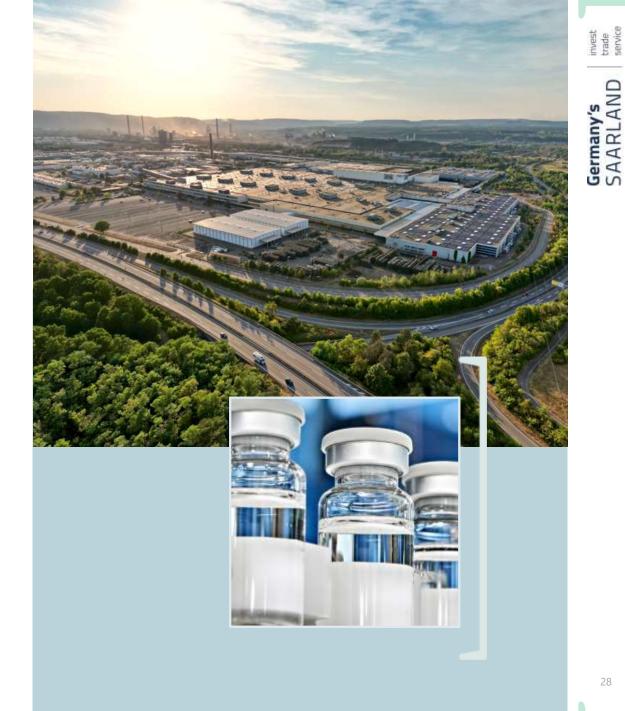
## Brownfield development for the pharmaceutical industry

The site of a former automotive facility in Saarlouis is gradually gaining a state-of-the-art production plant for the aseptic filling of pharmaceuticals.

gwSaar is responsible for the purchase, development and preparation of the plot.

#### Our role

- Tailored search for suitable industrial sites
- Purchase and provision of a suitable brownfield site
- Site development planning and infrastructure planning
- Demolition (incl. site remediation)
- Earthworks incl. cable laying
- Development implementation
- Sale of industrial site



# Strong network

# Comprehensive support to ensure an easy start in Saarland

Companies in Saarland benefit from direct, reliable and solution-oriented exchange at all levels. They have access to strong structures and comprehensive implementation expertise.



Our strong network of companies, partners and institutions allows us to provide targeted support for your move to Saarland.





# **Germany's**SAARLAND

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